

Websafe: McDonald's Testimonial

To be able to find a system that improves daily cash processing; allowing our leaders to be unburdened and to get back to the core of our business -- delivering an exceptional guest experience -- is brilliant!

We have found such a system in Websafe. This cash handling system takes a necessary part of our business and makes it as easy and as "step-by-step" to complete as it is to make our iconic Big Mac. It's the solution we didn't fully know how much we needed until we integrated it into our daily routine.

Websafe benefits our restaurants by saving our managers time, improving the cash security and cash reconciliation procedures while enhancing management morale. We bank more money in physical cash through better controls (cash +/- in each restaurant), in management labour savings (2+ hours per day/per traditional restaurant), and in lowered bank fees (50% savings in armoured car and over \$200 per month in deposit processing fees). Some specific highlights are reflected in the comments from our leadership team:

Overall, my days have become less stressful and easier to plan. I wouldn't want to go back, ever! From a shift management perspective, it has allowed me to remove some "mediocrity" from my day. Cash was always an obstacle because it had to be done. Cash is now no longer an obstacle, its as easy as checking your sales.

Dan Hunt 2nd Assistant Manager

My team finds the system easy to use and allows them to focus on what's important. They spend more time on the floor actively leading and coaching, and they can leave work on time more often, improving their work/life balance.

Aaron Astins General Manager

Easy to use, easy to set up and train, easy to get support, easy way to save time and money.....easiest decision to make!

Tracy Montin-Prior Senior Operations Supervisor

Our team loves it. We are seeing:

- *labour benefits of an average "savings" of 2 hours a day per traditional restaurant*
- *50% savings in our armoured car services by going down to one pickup per week (\$130 per restaurant per month in savings)*
- *Over \$200 monthly savings in bank fees as we went from an average of 120 deposits per month to 12 (3 restaurants)*
- *Security/Cash:*
 - *Overall accountability of crew and managers to cash +/- improved*
 - *Review cash +/- history by crew member*
 - *Counterfeit bills automatically checked for bankable bills (20's, 50's, 100's) able to remove manager code*
 - *Cash +/- Consistency*
 - *Skims done constantly, less money in drawers (discourage theft/robbery)*
 - *Ability to review and reconcile remotely*

Jennifer Antolin / Proud Owner Operator